Idaho Potato Conference

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Eastern Idaho Ag Expo

January 20, 21, 22

Idaho State University Pocatello, Idaho



Caldwell Events Center Caldwell, Idaho

Eastern Idaho Ag Expo

January 20-22, 2015

Holt Arena, ISU Pocatello, Idaho

Presented By The Bank of Commerce

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Booth Pricing (10' X 10') Bulk Pricing (20' X 20')

Corner Booth \$650 Corner plus One Booth \$1195 Corner plus Two Booths \$1690 Corner plus Three Booths \$2140 One Booth \$600 Two Booths \$1145 Three Booths \$1640 Four Booths\$2090

One Bulk \$900 Two Bulks \$1725 Three Bulks \$2485 Four Bulks \$3185

Show Schedule Tuesday 9:00 am - 5:00 pm Wednesday 9:00 am - 5:00 pm Thursday 9:00 am - 1:00 pm

Advanced Registration Deadline: August 1st

Idaho Potato Conference

Student Union Bldg, ISU

Exhibit

Materials

Show Schedule

Wednesday 8:00 am - 5:00 pm

Thursday 8:00 am - 12:00 pm

Potato Conference Registration

Conference Co-chairs:

Dr. Pam Hutchinson

Dr. Phil Nolte

Cooperative Extension System

Idaho Falls R&E Center

Phone: (208) 529-8376

Fax: (208) 522-2954

Idaho Falls, ID 83402-1575

1776 Science Center Drive Ste 205

University of Idaho

January 21-22, 2015

Pocatello, Idaho 26 25 24 23 22 43 58 59 74 20 2 Storage 44 57 19 60 73 28 41 3 29 40 45 56 61 72 106 107 46 55 62 71 30 39 5 47 54 31 38 63 70 48 53 64 69 32 37 18 104 6 49 52 33 36 65 68 7 34 35 50 51 66 67 102 101 16 8 14 15 9 10 11 12

Booth Pricing (6'd X 8'w) Corner Booths: \$400.00 **Regular Booths: \$375.00** Includes: Side and Back Drape Skirted Table 5 Amps Electricity **One Campus Parking Pass One Conference Registration**

Booth Reservations

COURSE COURSE Phone: (800) 635-2274 <u> Fаж:</u> (208) 939-6437 www.spectraproductions.com

Advanced Registration Deadline: August 1st

January 27-28, 2015



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Booth Pricing (10' X 10')

Corner Booth \$550 Corner plus One Booth \$1005 **Corner plus Two Booths\$1420** Corner plus Three Booths \$1795 Two Booths \$955 Three Booths \$1370

Western Idaho Ag Expo

Presented By

Caldwell Events Center Caldwell, Idaho

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One Booth \$500 Four Booths \$1745 Bulk Pricing (20' X 20') One Bulk \$775 Two Bulks \$1535 Three Bulks \$2210 Four Bulks \$2830

Show Schedule Tuesday 9:00 am - 6:00 pm Wednesday 9:00 am - 4:00 pm

Advanced Registration Deadline: August 1st

A Spectra Show Is Grower Direct!

What other advertising medium guarantees that hundreds of potential customers will visit your place of business? When you bring your products into a Spectra Show you will automatically be put in direct contact with potential customers; the growers in attendance! They are there because they want to be...giving you that face to face interaction no other advertising mediums can come close to!

Where do you start?

We need you to send us your space application with your deposit. Be sure to fill in the following information: What show you want to participate in; size of space you need, giving us a few choices from the maps provided. Fill in all pricing information and don't forget to sign your application!!!

Advanced Registration Deadline

The Advanced Registration Deadlines for returning exhibitors are noted on each show's page. This is the date exhibitors from the previous year's show have to secure their space. New exhibitors may submit their applications before this deadline to secure premium placement on the Priority Registration List. All space is reserved based on the date applications are received in the Spectra office.

Open Registration

After the Advanced Registration Deadline passes all space not yet secured is released for Open Registration. At that time your Spectra Representative can make specific space reservations for you over the telephone.

Space Reservation

During Open Registration you may reserve space over the telephone. But in order to secure that reservation your application and deposit must be received within five business days from the date of the reservation.

Priority Registration Lists

Applications are welcomed prior to Open Registration and placed on a Priority Registration List. This list keeps track of applications by the date they are received in the Spectra office. The date determines the order all space will be allocated after the Advanced Registration Deadline. There are two separate lists: one list for returning exhibitors wanting to expand and/or relocate, and one list for new exhibitors.

Confirmation Packets

Once you have been placed in a show you will receive a Confirmation Packet. This packet will detail your specific location in a show as well as provide valuable information that will aid you in planning for the event.

Billing Packets

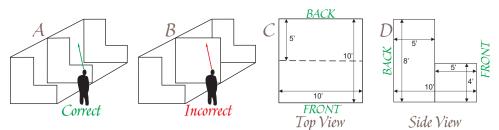
Approximately 30 days prior to a show you will receive a Billing Packet. This packet will have valuable information about the upcoming show such as maps, load-in updates, etc. This packet will also be accompanied with your invoice requesting final payment as all balances are due 30 days prior to the show.

Please Note: Failure to sign your application and/or include proper deposits may cause delay in processing. This delay can affect your placement on the Priority Registration Lists.

Some other things to think about...

Booth Display Guidelines

YOU CANNOT BLOCK YOUR NEIGHBOR'S BOOTH! Our booth blockage rule states that each exhibitor is entitled to reasonable visibility from the aisle regardless of booth size. At the same time we want all exhibitors to use as much of their space as possible, without interfering with their neighbor's visibility. (See diagrams A&B) For Example: You may build the side of your display to a height of 8' in the back 5' of your booth. (See diagram C) In the front 5' you must keep display height below 4'. (See diagram D)



Multiple Show Discount

By submitting applications and proper deposits for both the Eastern and Western Ag Expos you are eligible to receive a 10% discount. Ask your Spectra Representative for details.

Referral Discount

When you let others know about our events, and they sign up, you are eligible for a \$25.00 credit. There are no limits to combining the credits. Ask your Spectra Representative for details.

Booth Personnel

This is the most important element of your show. The results of your show have a lot to do with the preparedness, knowledge, and ability of the people working in your booth. They need to interact with the audience and present the image you want to convey to your new customers!

Booth Objectives

We highly recommend you set objectives for the show: "Show Goals". You cannot fairly judge a show if you do not work to produce results for yourself. Clearly know what you are trying to achieve for the event and go about planning to make it happen.

Booth Appearance

Does your booth convey the image you want? Will it help those working in your booth reach their objectives? What messages are you sending to your new customers?

We look forward to having you be a part of our 2015 Ag Expos!

Spectra Productions 2014-2015 Show Schedule

Canyon County Fall Home Show Boise Fall Home Show Canyon County Christmas Show Boise Christmas Show Eastern Idaho Ag Expo Idaho Potato Conference Western Idaho Ag Expo Canyon County Spring Home Show Idaho Sportsman Show Boise Spring Home Show

October 10-12 October 24-26 November 21-23 December 5-7 January 20-22 January 21-22 January 27-28 February 6-8 March 5-8 March 19-22



Spectra Productions P.O. Вож 333, Eagle ID, 83616 (208) 939-6426 • Гаж: (208) 939-6437 www.spectraproductions.com

